

MD ANALYSIS

CA 1 March Analysis

GAT Constitutional Area 1 Leader: Open

July 2020 to March 2021 (9 months) Results

CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
New Clubs	103	79	44	45	91
Charter Members	3308	2616	1571	1702	2770
New Members	20827	18621	17898	17884	12528
Drops	29771	31165	26354	26195	25554
Net Growth	-2942	-7294	-4232	-4041	-8127

March (Only Results)

CA 1	Mar-18	Mar-19	Mar-20	Mar-21
New Clubs	13	10	5	10
Charter Members	411	309	170	290
New Members	2323	2162	1504	1531
Drops	2449	2108	1805	1893
Net Growth	555	601	103	221

Statement for 3rd Quarter Results(previous 3 years)

CA 1	2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
New Clubs	27	22	25
Charter Members	977	659	863
New Members	6820	6451	6144
Drops	8925	7030	7343
Net Growth	-259	923	551

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
2	Texas	New Clubs	0	0	0	8	8
		Charter Members	0	0	0	309	207
		New Members	0	0	0	1938	1326
		Drops	0	0	0	2794	2696
		Net Growth	0	0	0	-317	-1001
3	Oklahoma	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	2	4
		New Members	0	0	0	201	147
		Drops	0	0	0	391	406
		Net Growth	0	0	0	-114	-241
8	Louisiana	New Clubs	0	0	0	1	1
		Charter Members	0	0	0	28	17
		New Members	0	0	0	200	135
		Drops	0	0	0	344	415
		Net Growth	0	0	0	-84	-253
16	New Jersey	New Clubs	0	2	1	0	0
		Charter Members	3	52	34	0	0
		New Members	300	261	264	0	0
		Drops	446	420	349	0	0
		Net Growth	-104	-62	22	0	0
20	Bermuda New York	New Clubs	6	6	2	0	0
		Charter Members	155	170	111	0	0
		New Members	965	825	823	0	0
		Drops	1212	1233	1150	0	0
		Net Growth	10	-153	-76	0	0
22	Delaware District Of Columbia Maryland	New Clubs	2	1	0	0	0
		Charter Members	88	47	0	0	0
		New Members	424	364	337	0	0
		Drops	496	645	437	0	0
		Net Growth	62	-181	-51	0	0
23	Connecticut	New Clubs	2	3	0	0	0
		Charter Members	72	51	14	0	0
		New Members	267	248	238	0	0
		Drops	410	434	442	0	0
		Net Growth	-41	-105	-173	0	0
33	Massachusetts	New Clubs	1	0	0	0	0
		Charter Members	40	4	2	0	0
		New Members	425	403	373	0	0
		Drops	590	577	533	0	0
		Net Growth	-62	-115	-118	0	0
44	New Hampshire	New Clubs	1	2	1	0	0
		Charter Members	23	54	28	0	0
		New Members	162	147	122	0	0
		Drops	210	191	118	0	0
		Net Growth	-9	19	46	0	0
42	Rhode Island	New Clubs	0	0	0	0	0
		Charter Members	1	0	1	0	0
		New Members	57	55	53	0	0
		Drops	52	61	46	0	0
		Net Growth	9	-3	10	0	0

			2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
45	New York Vermont	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	64	57	57	0	0
		Drops	128	90	64	0	0
		Net Growth	-54	-20	6	0	0
41	Maine	New Clubs	0	0	0	0	0
		Charter Members	0	0	3	0	0
		New Members	129	106	111	0	0
		Drops	151	134	131	0	0
		Net Growth	-8	-19	0	0	0
Total	New Clubs	12	14	4	9	9	
	Charter Members	382	378	193	339	228	
	New Members	2793	2466	2378	2339	1608	
	Drops	3695	3785	3270	3529	3517	
	Net Growth	-197	-639	-334	-515	-1495	

March (Only) Results

MD	GMT Area	CA 1	Mar-18	Mar-19	Mar-20	Mar-21
2	Texas	New Clubs	0	0	1	0
		Charter Members	0	0	24	2
		New Members	0	0	131	182
		Drops	0	0	144	271
		Net Growth	0	0	27	-74
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	22	12
		Drops	0	0	33	31
		Net Growth	0	0	-9	-16
8	Louisiana	New Clubs	0	0	0	0
		Charter Members	0	0	3	0
		New Members	0	0	15	17
		Drops	0	0	17	20
		Net Growth	0	0	13	-3
16	New Jersey	New Clubs	1	0	0	0
		Charter Members	23	3	0	0
		New Members	31	51	0	0
		Drops	41	18	0	0
		Net Growth	16	37	0	0
20	Bermuda New York	New Clubs	1	1	0	0
		Charter Members	28	26	0	0
		New Members	69	87	0	0
		Drops	129	84	0	0
		Net Growth	-24	33	0	0
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0
		Charter Members	3	0	0	0
		New Members	41	43	0	0
		Drops	44	30	0	0
		Net Growth	9	17	0	0
23	Connecticut	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	43	30	0	0
		Drops	38	32	0	0
		Net Growth	6	0	0	0
33	Massachusetts	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	56	44	0	0
		Drops	27	26	0	0
		Net Growth	32	21	0	0
44	New Hampshire	New Clubs	0	0	0	0
		Charter Members	4	0	0	0
		New Members	31	14	0	0
		Drops	11	6	0	0
		Net Growth	25	9	0	0

			Mar-18	Mar-19	Mar-20	Mar-21
42	Rhode Island	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	5	10	0	0
		Drops	4	3	0	0
		Net Growth	1	7	0	0
45	New York Vermont	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	12	4	0	0
		Drops	8	9	0	0
		Net Growth	4	-3	0	0
41	Maine	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	9	21	0	0
		Drops	8	9	0	0
		Net Growth	2	15	0	0
Total		New Clubs	2	1	1	0
		Charter Members	58	30	27	2
		New Members	297	304	168	211
		Drops	310	217	194	322
		Net Growth	71	136	31	-93

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
2	Texas	New Clubs	0	0	6
		Charter Members	0	0	179
		New Members	0	0	605
		Drops	0	0	748
		Net Growth	0	0	128
3	Oklahoma	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	0	0	65
		Drops	0	0	163
		Net Growth	0	0	-85
8	Louisiana	New Clubs	0	0	1
		Charter Members	0	0	27
		New Members	0	0	63
		Drops	0	0	119
		Net Growth	0	0	-8
16	New Jersey	New Clubs	2	1	0
		Charter Members	48	28	0
		New Members	91	117	0
		Drops	102	71	0
		Net Growth	42	99	0
20	Bermuda New York	New Clubs	5	2	0
		Charter Members	138	74	0
		New Members	313	250	0
		Drops	365	314	0
		Net Growth	106	31	0
22	Delaware District Of Columbia Maryland	New Clubs	1	0	0
		Charter Members	47	0	0
		New Members	126	135	0
		Drops	220	112	0
		Net Growth	-27	39	0
23	Connecticut	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	111	99	0
		Drops	115	120	0
		Net Growth	0	-10	0
33	Massachusetts	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	143	121	0
		Drops	106	113	0
		Net Growth	55	28	0
44	New Hampshire	New Clubs	2	1	0
		Charter Members	47	26	0
		New Members	56	60	0
		Drops	57	29	0
		Net Growth	52	62	0

			2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
42	Rhode Island	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	20	26	0
		Drops	13	12	0
		Net Growth	8	14	0
45	New York Vermont	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	28	12	0
		Drops	24	13	0
		Net Growth	5	1	0
41	Maine	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	35	53	0
		Drops	43	27	0
		Net Growth	-2	33	0
Total		New Clubs	10	4	7
		Charter Members	280	129	207
		New Members	923	873	733
		Drops	1045	811	1030
		Net Growth	239	297	35

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
4	California	New Clubs	0	0	0	6	15
		Charter Members	0	0	0	260	559
		New Members	0	0	0	1687	1049
		Drops	0	0	0	1993	2261
		Net Growth	0	0	0	155	-480
13	Ohio	New Clubs	2	1	1	0	0
		Charter Members	66	35	30	0	0
		New Members	641	514	504	0	0
		Drops	1009	950	812	0	0
		Net Growth	-249	-332	-207	0	0
14	Pennsylvania	New Clubs	4	8	1	0	0
		Charter Members	124	249	31	0	0
		New Members	931	985	846	0	0
		Drops	1458	1633	1419	0	0
		Net Growth	-304	-284	-421	0	0
21	Arizona	New Clubs	0	0	0	0	5
		Charter Members	0	0	0	28	175
		New Members	0	0	0	243	213
		Drops	0	0	0	304	425
		Net Growth	0	0	0	14	41
24	Virginia	New Clubs	1	2	3	0	0
		Charter Members	30	127	87	0	0
		New Members	402	407	369	0	0
		Drops	649	631	570	0	0
		Net Growth	-140	-41	-72	0	0
29	West Virginia	New Clubs	0	1	1	0	0
		Charter Members	2	21	22	0	0
		New Members	232	176	211	0	0
		Drops	370	346	258	0	0
		Net Growth	-107	-123	2	0	0
40	Arizona New Mexico	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	1	0
		New Members	0	0	0	71	37
		Drops	0	0	0	68	70
		Net Growth	0	0	0	24	-26
50	Hawaii	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	3	2
		New Members	0	0	0	92	138
		Drops	0	0	0	134	111
		Net Growth	0	0	0	-20	55
46	California Nevada	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	44
		New Members	0	0	0	96	76
		Drops	0	0	0	139	126
		Net Growth	0	0	0	-35	2
Total		New Clubs	7	12	6	6	21
		Charter Members	222	432	170	292	780
		New Members	2206	2082	1930	2189	1513
		Drops	3486	3560	3059	2638	2993
		Net Growth	-800	-780	-698	138	-408

March (Only) Results

MD	GMT Area	CA 1	Mar-18	Mar-19	Mar-20	Mar-21
4	California	New Clubs	0	0	0	1
		Charter Members	0	0	13	55
		New Members	0	0	132	93
		Drops	0	0	95	108
		Net Growth	0	0	62	53
13	Ohio	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	69	45	0	0
		Drops	88	91	0	0
		Net Growth	-15	-38	0	0
14	Pennsylvania	New Clubs	2	0	0	0
		Charter Members	44	5	0	0
		New Members	136	90	0	0
		Drops	158	124	0	0
		Net Growth	35	-25	0	0
21	Arizona	New Clubs	0	0	0	1
		Charter Members	0	0	0	31
		New Members	0	0	12	20
		Drops	0	0	16	20
		Net Growth	0	0	0	35
24	Virginia	New Clubs	0	1	0	0
		Charter Members	0	29	0	0
		New Members	36	62	0	0
		Drops	79	61	0	0
		Net Growth	-38	34	0	0
29	West Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	28	32	0	0
		Drops	17	19	0	0
		Net Growth	12	14	0	0
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	2	3
		Drops	0	0	9	4
		Net Growth	0	0	-7	0
50	Hawaii	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	7	19
		Drops	0	0	10	3
		Net Growth	0	0	-1	16
46	California Nevada	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	0	0	8	12
		Drops	0	0	5	4
		Net Growth	0	0	3	9
Total		New Clubs	2	1	0	2
		Charter Members	44	34	13	87
		New Members	269	229	161	147
		Drops	342	295	135	139
		Net Growth	-6	-15	57	113

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
4	California	New Clubs	0	0	2
		Charter Members	0	0	132
		New Members	0	0	486
		Drops	0	0	455
		Net Growth	0	0	214
13	Ohio	New Clubs	0	1	0
		Charter Members	1	27	0
		New Members	186	179	0
		Drops	264	256	0
		Net Growth	-64	-23	0
14	Pennsylvania	New Clubs	2	0	0
		Charter Members	52	8	0
		New Members	355	312	0
		Drops	508	353	0
		Net Growth	-68	17	0
21	Arizona	New Clubs	0	0	0
		Charter Members	0	0	20
		New Members	0	0	66
		Drops	0	0	54
		Net Growth	0	0	48
24	Virginia	New Clubs	0	3	0
		Charter Members	1	78	0
		New Members	113	153	0
		Drops	197	185	0
		Net Growth	-69	60	0
29	West Virginia	New Clubs	1	0	0
		Charter Members	21	1	0
		New Members	65	91	0
		Drops	86	79	0
		Net Growth	5	16	0
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	23
		Drops	0	0	18
		Net Growth	0	0	9
50	Hawaii	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	29
		Drops	0	0	36
		Net Growth	0	0	-2
46	California Nevada	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	39
		Drops	0	0	30
		Net Growth	0	0	13

		2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
Total	New Clubs	3	4	2
	Charter Members	75	114	152
	New Members	719	735	643
	Drops	1055	873	593
	Net Growth	-196	70	282

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
1	Illinois	New Clubs	3	2	0	0	0
		Charter Members	91	61	20	0	0
		New Members	797	710	770	0	0
		Drops	1162	1246	1055	0	0
		Net Growth	-146	-390	-148	0	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	1	2
		Charter Members	0	0	0	34	47
		New Members	0	0	0	353	175
		Drops	0	0	0	512	354
		Net Growth	0	0	0	-73	-105
5M	Manitoba Minnesota Ontario	New Clubs	0	0	0	3	9
		Charter Members	0	0	0	79	236
		New Members	0	0	0	1069	575
		Drops	0	0	0	1377	1344
		Net Growth	0	0	0	-106	-439
11	Michigan	New Clubs	2	2	3	0	0
		Charter Members	94	96	69	0	0
		New Members	699	623	621	0	0
		Drops	988	1005	810	0	0
		Net Growth	-121	-195	-51	0	0
25	Indiana	New Clubs	2	0	0	0	0
		Charter Members	67	3	4	0	0
		New Members	571	498	445	0	0
		Drops	846	852	695	0	0
		Net Growth	-159	-282	-177	0	0
43	Kentucky	New Clubs	3	0	1	0	0
		Charter Members	77	3	21	0	0
		New Members	281	225	241	0	0
		Drops	508	524	517	0	0
		Net Growth	-95	-241	-231	0	0
10	Michigan	New Clubs	0	0	0	0	0
		Charter Members	0	3	0	0	0
		New Members	73	64	73	0	0
		Drops	138	98	105	0	0
		Net Growth	-60	-25	-5	0	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	1	0
		New Members	0	0	0	198	0
		Drops	0	0	0	280	0
		Net Growth	0	0	0	-54	0
Total		New Clubs	10	4	4	4	11
		Charter Members	329	166	114	114	283
		New Members	2421	2120	2150	1620	750
		Drops	3642	3725	3182	2169	1698
		Net Growth	-581	-1133	-612	-233	-544

March (Only) Results

MD	GMT Area	CA 1	Mar-18	Mar-19	Mar-20	Mar-21
1	Illinois	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	93	95	0	0
		Drops	125	92	0	0
		Net Growth	-26	11	0	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	0	0	30	26
		Drops	0	0	46	24
		Net Growth	0	0	-12	5
5M	Manitoba Minnesota Ontario	New Clubs	0	0	0	1
		Charter Members	0	0	2	25
		New Members	0	0	80	65
		Drops	0	0	64	94
		Net Growth	0	0	26	3
11	Michigan	New Clubs	1	2	0	0
		Charter Members	20	51	0	0
		New Members	73	84	0	0
		Drops	70	50	0	0
		Net Growth	38	93	0	0
25	Indiana	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	70	40	0	0
		Drops	78	66	0	0
		Net Growth	0	-10	0	0
43	Kentucky	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	25	38	0	0
		Drops	28	56	0	0
		Net Growth	1	-15	0	0
10	Michigan	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	10	7	0	0
		Drops	7	5	0	0
		Net Growth	3	4	0	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	20	0
		Drops	0	0	32	0
		Net Growth	0	0	-8	0
Total		New Clubs	1	2	0	1
		Charter Members	20	52	2	26
		New Members	271	264	130	91
		Drops	308	269	142	118
		Net Growth	16	83	6	8

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
1	Illinois	New Clubs	0	0	0
		Charter Members	1	6	0
		New Members	277	255	0
		Drops	407	253	0
		Net Growth	-100	39	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	1
		Charter Members	0	0	30
		New Members	0	0	100
		Drops	0	0	144
		Net Growth	0	0	6
5M	Manitoba Minnesota Ontario	New Clubs	0	0	0
		Charter Members	0	0	7
		New Members	0	0	366
		Drops	0	0	341
		Net Growth	0	0	77
11	Michigan	New Clubs	2	3	0
		Charter Members	47	62	0
		New Members	218	237	0
		Drops	300	197	0
		Net Growth	-8	123	0
25	Indiana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	171	156	0
		Drops	232	154	0
		Net Growth	-42	27	0
43	Kentucky	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	84	86	0
		Drops	142	164	0
		Net Growth	-32	-68	0
10	Michigan	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	32	23	0
		Drops	36	15	0
		Net Growth	-3	28	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	92
		Drops	0	0	87
		Net Growth	0	0	14
Total		New Clubs	2	3	1
		Charter Members	48	68	37
		New Members	782	757	558
		Drops	1117	783	572
		Net Growth	-185	149	97

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0	0
		Charter Members	2	0	3	0	0
		New Members	302	267	204	0	0
		Drops	390	410	349	0	0
		Net Growth	-58	-96	-117	0	0
5M	Manitoba Minnesota Ontario	New Clubs	5	3	1	0	0
		Charter Members	129	77	44	0	0
		New Members	943	965	842	0	0
		Drops	1130	1219	1188	0	0
		Net Growth	41	-56	-172	0	0
9	Iowa	New Clubs	2	0	1	0	0
		Charter Members	63	5	38	0	0
		New Members	527	395	375	0	0
		Drops	664	671	622	0	0
		Net Growth	-24	-199	-141	0	0
14	Pennsylvania	New Clubs	0	0	0	1	8
		Charter Members	0	0	0	50	251
		New Members	0	0	0	867	592
		Drops	0	0	0	1197	1346
		Net Growth	0	0	0	-184	-436
24	Virginia	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	11	2
		New Members	0	0	0	315	216
		Drops	0	0	0	569	508
		Net Growth	0	0	0	-188	-232
27	Wisconsin	New Clubs	1	2	1	0	0
		Charter Members	22	47	26	0	0
		New Members	1039	918	903	0	0
		Drops	1282	1278	1129	0	0
		Net Growth	-115	-206	-96	0	0
29	West Virginia	New Clubs	0	0	0	1	1
		Charter Members	0	0	0	45	30
		New Members	0	0	0	195	161
		Drops	0	0	0	386	241
		Net Growth	0	0	0	-105	-21
Total		New Clubs	8	5	3	2	9
		Charter Members	216	129	111	106	283
		New Members	2811	2545	2324	1377	969
		Drops	3466	3578	3288	2152	2095
		Net Growth	-156	-557	-526	-477	-689

March (Only) Results

MD	GMT Area	CA 1	Mar-18	Mar-19	Mar-20	Mar-21
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	55	23	0	0
		Drops	21	35	0	0
		Net Growth	36	-6	0	0
5M	Manitoba Minnesota Ontario	New Clubs	1	0	0	0
		Charter Members	20	0	0	0
		New Members	81	122	0	0
		Drops	81	76	0	0
		Net Growth	25	56	0	0
9	Iowa	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	27	42	0	0
		Drops	30	44	0	0
		Net Growth	-1	4	0	0
14	Pennsylvania	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	0	0	119	86
		Drops	0	0	105	110
		Net Growth	0	0	17	-21
24	Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	17	26
		Drops	0	0	40	36
		Net Growth	0	0	-21	-2
27	Wisconsin	New Clubs	0	1	0	0
		Charter Members	0	22	0	0
		New Members	101	124	0	0
		Drops	96	91	0	0
		Net Growth	13	60	0	0
29	West Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	3	0
		New Members	0	0	16	16
		Drops	0	0	18	18
		Net Growth	0	0	1	0
Total		New Clubs	1	1	0	0
		Charter Members	20	22	3	1
		New Members	264	311	152	128
		Drops	228	246	163	164
		Net Growth	73	114	-3	-23

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	126	83	0
		Drops	101	98	0
		Net Growth	33	-7	0
5M	Manitoba Minnesota Ontario	New Clubs	1	0	0
		Charter Members	26	3	0
		New Members	331	320	0
		Drops	356	308	0
		Net Growth	48	55	0
9	Iowa	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	112	120	0
		Drops	193	139	0
		Net Growth	-45	-5	0
14	Pennsylvania	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	0	0	361
		Drops	0	0	368
		Net Growth	0	0	18
24	Virginia	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	99
		Drops	0	0	157
		Net Growth	0	0	-33
27	Wisconsin	New Clubs	0	1	0
		Charter Members	3	22	0
		New Members	304	331	0
		Drops	399	275	0
		Net Growth	-58	108	0
29	West Virginia	New Clubs	0	0	1
		Charter Members	0	0	45
		New Members	0	0	67
		Drops	0	0	96
		Net Growth	0	0	34
Total		New Clubs	1	1	1
		Charter Members	30	25	46
		New Members	873	854	527
		Drops	1049	820	621
		Net Growth	-22	151	19

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
1	Illinois	New Clubs	0	0	0	1	6
		Charter Members	0	0	0	33	153
		New Members	0	0	0	751	431
		Drops	0	0	0	1011	1128
		Net Growth	0	0	0	-145	-471
12	Tennessee	New Clubs	2	2	0	0	0
		Charter Members	62	115	4	0	0
		New Members	428	387	366	0	0
		Drops	620	601	538	0	0
		Net Growth	-83	-34	-130	0	0
18	Georgia	New Clubs	0	1	0	0	0
		Charter Members	4	28	5	0	0
		New Members	337	222	269	0	0
		Drops	598	507	452	0	0
		Net Growth	-219	-230	-147	0	0
27	Wisconsin	New Clubs	0	0	0	0	4
		Charter Members	0	0	0	6	103
		New Members	0	0	0	933	744
		Drops	0	0	0	1180	1129
		Net Growth	0	0	0	-154	-217
30	Mississippi	New Clubs	1	1	0	0	0
		Charter Members	36	29	10	0	0
		New Members	146	173	118	0	0
		Drops	265	300	167	0	0
		Net Growth	-50	-71	-8	0	0
31	North Carolina	New Clubs	5	1	0	0	0
		Charter Members	146	31	6	0	0
		New Members	413	329	306	0	0
		Drops	612	713	527	0	0
		Net Growth	27	-304	-154	0	0
32	South Carolina	New Clubs	3	0	2	0	0
		Charter Members	89	0	69	0	0
		New Members	244	223	193	0	0
		Drops	377	354	311	0	0
		Net Growth	-4	-98	-25	0	0
34	Alabama	New Clubs	0	1	1	0	0
		Charter Members	12	43	21	0	0
		New Members	191	176	228	0	0
		Drops	422	328	283	0	0
		Net Growth	-197	-81	-23	0	0
35	Aruba Bahamas Florida	New Clubs	3	4	4	0	0
		Charter Members	121	106	136	0	0
		New Members	490	432	448	0	0
		Drops	823	889	618	0	0
		Net Growth	-53	-219	99	0	0
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	1	0	0
		Charter Members	0	2	32	0	0
		New Members	0	22	229	0	0
		Drops	0	260	363	0	0
		Net Growth	0	-227	-82	0	0

			2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
60	Various	New Clubs	0	1	1	0	0
		Charter Members	1	27	35	0	0
		New Members	201	87	133	0	0
		Drops	191	243	249	0	0
		Net Growth	21	-119	-29	0	0
10	Michigan	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	84	46
		Drops	0	0	0	126	89
		Net Growth	0	0	0	-28	-38
Total	New Clubs	14	11	9	1	10	
	Charter Members	471	381	318	39	256	
	New Members	2450	2051	2290	1768	1221	
	Drops	3908	4195	3508	2317	2346	
	Net Growth	-558	-1383	-499	-327	-726	

March (Only) Results

MD	GMT Area	CA 1	Mar-18	Mar-19	Mar-20	Mar-21
1	Illinois	New Clubs	0	0	0	0
		Charter Members	0	0	1	5
		New Members	0	0	59	47
		Drops	0	0	70	76
		Net Growth	0	0	-8	-20
12	Tennessee	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	38	60	0	0
		Drops	32	29	0	0
		Net Growth	8	36	0	0
18	Georgia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	36	33	0	0
		Drops	45	40	0	0
		Net Growth	-6	-6	0	0
27	Wisconsin	New Clubs	0	0	0	2
		Charter Members	0	0	1	37
		New Members	0	0	80	78
		Drops	0	0	84	89
		Net Growth	0	0	11	30
30	Mississippi	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	9	14	0	0
		Drops	21	12	0	0
		Net Growth	-11	2	0	0
31	North Carolina	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	42	35	0	0
		Drops	55	65	0	0
		Net Growth	-6	-24	0	0
32	South Carolina	New Clubs	0	0	0	0
		Charter Members	0	9	0	0
		New Members	34	25	0	0
		Drops	30	38	0	0
		Net Growth	11	1	0	0
34	Alabama	New Clubs	0	0	0	0
		Charter Members	3	0	0	0
		New Members	25	22	0	0
		Drops	19	26	0	0
		Net Growth	11	-4	0	0
35	Aruba Bahamas Florida	New Clubs	0	2	0	0
		Charter Members	4	60	0	0
		New Members	56	56	0	0
		Drops	70	35	0	0
		Net Growth	6	86	0	0

			Mar-18	Mar-19	Mar-20	Mar-21
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0
		Charter Members	0	6	0	0
		New Members	0	18	0	0
		Drops	0	25	0	0
		Net Growth	0	3	0	0
60	Various	New Clubs	1	0	0	0
		Charter Members	27	1	0	0
		New Members	7	23	0	0
		Drops	24	25	0	0
		Net Growth	11	4	0	0
10	Michigan	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	10	16
		Drops	0	0	13	7
		Net Growth	0	0	-3	10
Total		New Clubs	1	2	0	2
		Charter Members	35	77	2	42
		New Members	247	286	149	141
		Drops	296	295	167	172
		Net Growth	24	98	0	20

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
1	Illinois	New Clubs	0	0	0
		Charter Members	0	0	5
		New Members	0	0	281
		Drops	0	0	300
		Net Growth	0	0	8
12	Tennessee	New Clubs	1	0	0
		Charter Members	64	1	0
		New Members	165	183	0
		Drops	161	143	0
		Net Growth	99	54	0
18	Georgia	New Clubs	0	0	0
		Charter Members	1	1	0
		New Members	104	94	0
		Drops	201	141	0
		Net Growth	-86	-32	0
27	Wisconsin	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	0	0	289
		Drops	0	0	370
		Net Growth	0	0	-42
30	Mississippi	New Clubs	0	0	0
		Charter Members	1	1	0
		New Members	57	55	0
		Drops	88	37	0
		Net Growth	-27	19	0
31	North Carolina	New Clubs	0	0	0
		Charter Members	5	2	0
		New Members	115	106	0
		Drops	196	171	0
		Net Growth	-59	-46	0
32	South Carolina	New Clubs	0	0	0
		Charter Members	0	12	0
		New Members	81	78	0
		Drops	114	101	0
		Net Growth	-20	0	0
34	Alabama	New Clubs	0	1	0
		Charter Members	20	21	0
		New Members	61	68	0
		Drops	87	110	0
		Net Growth	8	-18	0
35	Aruba Bahamas Florida	New Clubs	0	3	0
		Charter Members	11	81	0
		New Members	175	166	0
		Drops	237	130	0
		Net Growth	3	146	0

			2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
51	Puerto Rico U S Virgin Islands	New Clubs	0	1	0
		Charter Members	0	32	0
		New Members	0	47	0
		Drops	0	106	0
		Net Growth	0	-21	0
60	Various	New Clubs	1	0	0
		Charter Members	27	2	0
		New Members	27	54	0
		Drops	64	57	0
		Net Growth	-5	7	0
10	Michigan	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	24
		Drops	0	0	58
		Net Growth	0	0	-26
Total		New Clubs	2	5	0
		Charter Members	129	153	6
		New Members	785	851	594
		Drops	1148	996	728
		Net Growth	-87	109	-60

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
2	Texas	New Clubs	21	12	8	0	0
		Charter Members	608	447	290	0	0
		New Members	2365	2116	1995	0	0
		Drops	3603	3587	2751	0	0
		Net Growth	-371	-780	-196	0	0
3	Oklahoma	New Clubs	0	0	0	0	0
		Charter Members	1	8	0	0	0
		New Members	243	269	241	0	0
		Drops	420	435	349	0	0
		Net Growth	-145	-119	-82	0	0
7	Arkansas	New Clubs	0	1	0	0	0
		Charter Members	0	26	1	0	0
		New Members	242	223	192	0	0
		Drops	357	335	328	0	0
		Net Growth	-81	-53	-112	0	0
8	Louisiana	New Clubs	0	0	0	0	0
		Charter Members	2	2	23	0	0
		New Members	252	195	230	0	0
		Drops	406	370	322	0	0
		Net Growth	-127	-154	-38	0	0
16	New Jersey	New Clubs	0	0	0	1	2
		Charter Members	0	0	0	27	54
		New Members	0	0	0	212	166
		Drops	0	0	0	370	318
		Net Growth	0	0	0	-58	-30
20	Bermuda New York	New Clubs	0	0	0	4	5
		Charter Members	0	0	0	136	129
		New Members	0	0	0	818	514
		Drops	0	0	0	1208	1029
		Net Growth	0	0	0	-125	-300
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	1	0
		Charter Members	0	0	0	38	27
		New Members	0	0	0	323	184
		Drops	0	0	0	527	468
		Net Growth	0	0	0	-111	-211
26	Missouri	New Clubs	2	1	0	0	0
		Charter Members	51	30	10	0	0
		New Members	623	499	412	0	0
		Drops	777	813	783	0	0
		Net Growth	-31	-220	-296	0	0
Total		New Clubs	23	14	8	6	7
		Charter Members	662	513	324	201	210
		New Members	3725	3302	3070	1353	864
		Drops	5563	5540	4533	2105	1815
		Net Growth	-755	-1326	-724	-294	-541

March (Only) Results

MD	GMT Area	CA 1	Mar-18	Mar-19	Mar-20	Mar-21
2	Texas	New Clubs	2	2	0	0
		Charter Members	113	59	0	0
		New Members	252	240	0	0
		Drops	269	244	0	0
		Net Growth	125	99	0	0
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	36	31	0	0
		Drops	33	23	0	0
		Net Growth	7	10	0	0
7	Arkansas	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	29	15	0	0
		Drops	21	14	0	0
		Net Growth	10	2	0	0
8	Louisiana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	17	29	0	0
		Drops	30	36	0	0
		Net Growth	-13	-6	0	0
16	New Jersey	New Clubs	0	0	0	0
		Charter Members	0	0	3	0
		New Members	0	0	20	12
		Drops	0	0	20	18
		Net Growth	0	0	38	12
20	Bermuda New York	New Clubs	0	0	0	0
		Charter Members	0	0	5	4
		New Members	0	0	62	51
		Drops	0	0	44	107
		Net Growth	0	0	27	-37
22	Delaware District Of Columbia Maryland	New Clubs	0	0	1	0
		Charter Members	0	0	22	0
		New Members	0	0	31	18
		Drops	0	0	53	45
		Net Growth	0	0	1	-26
26	Missouri	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	47	45	0	0
		Drops	46	57	0	0
		Net Growth	13	-2	0	0
Total		New Clubs	2	2	1	0
		Charter Members	113	59	30	4
		New Members	381	360	113	81
		Drops	399	374	117	170
		Net Growth	142	103	66	-51

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
2	Texas	New Clubs	4	2	0
		Charter Members	216	81	0
		New Members	772	697	0
		Drops	1042	783	0
		Net Growth	37	115	0
3	Oklahoma	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	110	94	0
		Drops	157	117	0
		Net Growth	-34	-12	0
7	Arkansas	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	86	78	0
		Drops	88	89	0
		Net Growth	5	-4	0
8	Louisiana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	42	76	0
		Drops	103	110	0
		Net Growth	-61	-26	0
16	New Jersey	New Clubs	0	0	1
		Charter Members	0	0	23
		New Members	0	0	76
		Drops	0	0	115
		Net Growth	0	0	25
20	Bermuda New York	New Clubs	0	0	2
		Charter Members	0	0	64
		New Members	0	0	263
		Drops	0	0	274
		Net Growth	0	0	112
22	Delaware District Of Columbia Maryland	New Clubs	0	0	1
		Charter Members	0	0	22
		New Members	0	0	115
		Drops	0	0	117
		Net Growth	0	0	35
26	Missouri	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	180	141	0
		Drops	230	209	0
		Net Growth	-22	-41	0
Total		New Clubs	4	2	4
		Charter Members	219	81	109
		New Members	1190	1086	454
		Drops	1620	1308	506
		Net Growth	-75	32	172

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
6	Colorado	New Clubs	1	0	1	0	0
		Charter Members	21	0	35	0	0
		New Members	221	241	161	187	109
		Drops	274	311	335	281	246
		Net Growth	-5	-34	-105	-60	-112
17	Kansas	New Clubs	0	1	0	0	0
		Charter Members	1	22	3	0	0
		New Members	340	277	268	205	0
		Drops	461	443	420	365	0
		Net Growth	-70	-117	-108	-132	0
21	Arizona	New Clubs	0	0	1	0	0
		Charter Members	8	14	23	0	0
		New Members	319	242	255	0	0
		Drops	351	411	278	0	0
		Net Growth	48	-92	47	0	0
28	Utah	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	83	55	62	0	0
		Drops	102	115	98	0	0
		Net Growth	-16	-55	-32	0	0
38	Nebraska	New Clubs	0	0	0	0	0
		Charter Members	0	0	5	2	0
		New Members	170	163	139	99	98
		Drops	204	271	251	181	212
		Net Growth	-25	-98	-97	-63	-102
40	Arizona New Mexico	New Clubs	0	1	0	0	0
		Charter Members	0	24	0	0	0
		New Members	102	91	47	0	0
		Drops	134	133	130	0	0
		Net Growth	-9	-8	-74	0	0
15	Wyoming	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	49	47	67	53	48
		Drops	107	89	68	86	100
		Net Growth	-47	-39	2	-29	-37
37	Montana	New Clubs	0	0	0	1	0
		Charter Members	0	0	0	20	0
		New Members	0	0	0	104	70
		Drops	0	0	0	129	104
		Net Growth	0	0	0	8	-25
Total		New Clubs	1	2	2	1	0
		Charter Members	30	60	66	22	0
		New Members	1284	1116	999	648	325
		Drops	1633	1773	1580	1042	662
		Net Growth	-124	-443	-367	-276	-276

March (Only) Results

MD	GMT Area	CA 1	Mar-18	Mar-19	Mar-20	Mar-21
6	Colorado	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	50	13	7	14
		Drops	31	20	17	24
		Net Growth	24	-1	-9	-6
17	Kansas	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	53	29	27	0
		Drops	58	29	38	0
		Net Growth	-4	3	-11	0
21	Arizona	New Clubs	0	0	0	0
		Charter Members	0	2	0	0
		New Members	32	14	0	0
		Drops	19	14	0	0
		Net Growth	20	5	0	0
28	Utah	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	4	6	0	0
		Drops	10	9	0	0
		Net Growth	-5	-3	0	0
38	Nebraska	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	31	10	6	20
		Drops	23	7	14	19
		Net Growth	8	4	-6	2
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	26	8	0	0
		Drops	25	9	0	0
		Net Growth	2	-1	0	0
15	Wyoming	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	9	1	4	3
		Drops	6	10	7	1
		Net Growth	3	-8	-3	2
37	Montana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	9	2
		Drops	0	0	17	13
		Net Growth	0	0	-8	-9
Total		New Clubs	0	0	0	0
		Charter Members	0	3	0	0
		New Members	205	81	53	39
		Drops	172	98	93	57
		Net Growth	48	-1	-37	-11

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
6	Colorado	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	145	44	59
		Drops	108	89	78
		Net Growth	60	-26	-6
17	Kansas	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	115	96	83
		Drops	131	84	129
		Net Growth	-11	32	-41
21	Arizona	New Clubs	0	1	0
		Charter Members	1	22	0
		New Members	82	81	0
		Drops	117	74	0
		Net Growth	-11	32	0
28	Utah	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	20	21	0
		Drops	36	48	0
		Net Growth	-14	-25	0
38	Nebraska	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	80	48	42
		Drops	77	77	37
		Net Growth	4	-24	9
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	37	17	0
		Drops	32	24	0
		Net Growth	7	-7	0
15	Wyoming	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	22	23	19
		Drops	35	20	28
		Net Growth	-13	5	-7
37	Montana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	34
		Drops	0	0	48
		Net Growth	0	0	-12
Total		New Clubs	0	1	0
		Charter Members	1	24	0
		New Members	501	330	237
		Drops	536	416	320
		Net Growth	22	-13	-57

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
4	California	New Clubs	19	14	5	0	0
		Charter Members	720	448	192	0	0
		New Members	1815	1671	1533	0	0
		Drops	2292	2823	2226	0	0
		Net Growth	488	-402	-277	0	0
19	British Columbia Idaho Washington	New Clubs	1	2	2	0	0
		Charter Members	38	57	51	10	0
		New Members	444	462	364	412	0
		Drops	658	673	556	669	0
		Net Growth	-110	-99	-59	-168	0
28	Utah	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	1	0
		New Members	0	0	0	62	19
		Drops	0	0	0	91	78
		Net Growth	0	0	0	-25	-56
36	California Oregon	New Clubs	1	0	0	0	0
		Charter Members	28	5	6	1	1
		New Members	255	239	233	225	120
		Drops	446	411	294	330	336
		Net Growth	-113	-116	1	-48	-161
39	Idaho Oregon	New Clubs	2	0	0	0	1
		Charter Members	43	1	0	7	24
		New Members	99	59	65	76	36
		Drops	122	147	155	151	115
		Net Growth	25	-77	-81	-54	-40
49	Alaska British Columbia Yukon Territory	New Clubs	2	0	0	0	0
		Charter Members	50	2	4	0	1
		New Members	200	227	204	0	171
		Drops	371	409	305	0	286
		Net Growth	-73	-163	-82	0	-102
50	Hawaii	New Clubs	1	0	0	0	0
		Charter Members	35	1	0	0	0
		New Members	146	92	118	0	0
		Drops	210	174	130	0	0
		Net Growth	1	-58	1	0	0
46	California Nevada	New Clubs	0	1	1	0	0
		Charter Members	30	43	22	0	0
		New Members	109	96	123	0	0
		Drops	142	261	132	0	0
		Net Growth	13	-107	30	0	0
37	Montana	New Clubs	2	0	0	0	0
		Charter Members	52	0	0	0	0
		New Members	69	93	117	0	0
		Drops	137	111	136	0	0
		Net Growth	-2	-11	-5	0	0
Total		New Clubs	28	17	8	0	1
		Charter Members	996	557	275	19	26
		New Members	3137	2939	2757	775	346
		Drops	4378	5009	3934	1241	815
		Net Growth	229	-1033	-472	-295	-359

March (Only) Results

MD	GMT Area	CA 1	Mar-18	Mar-19	Mar-20	Mar-21
4	California	New Clubs	4	1	0	0
		Charter Members	113	32	0	0
		New Members	203	167	0	0
		Drops	174	178	0	0
		Net Growth	179	38	0	0
19	British Columbia Idaho Washington	New Clubs	0	0	0	0
		Charter Members	8	0	3	0
		New Members	61	48	51	0
		Drops	64	59	53	0
		Net Growth	13	-5	8	0
28	Utah	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	3	4
		Drops	0	0	5	5
		Net Growth	0	0	-2	0
36	California Oregon	New Clubs	0	0	0	0
		Charter Members	0	0	1	1
		New Members	30	42	21	12
		Drops	54	15	9	20
		Net Growth	-5	34	14	-6
39	Idaho Oregon	New Clubs	0	0	0	0
		Charter Members	0	0	5	0
		New Members	4	10	3	2
		Drops	15	5	25	6
		Net Growth	-11	10	-7	-4
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	55	22	0	20
		Drops	65	25	0	27
		Net Growth	-10	-3	0	-5
50	Hawaii	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	15	16	0	0
		Drops	3	15	0	0
		Net Growth	16	1	0	0
46	California Nevada	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	16	11	0	0
		Drops	15	9	0	0
		Net Growth	2	4	0	0
37	Montana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	5	11	0	0
		Drops	4	8	0	0
		Net Growth	3	4	0	0
Total		New Clubs	4	1	0	0
		Charter Members	121	32	9	1
		New Members	389	327	78	38
		Drops	394	314	92	58
		Net Growth	187	83	13	-15

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
4	California	New Clubs	5	1	0
		Charter Members	165	40	0
		New Members	590	492	0
		Drops	663	568	0
		Net Growth	180	24	0
19	British Columbia Idaho Washington	New Clubs	0	1	0
		Charter Members	9	23	4
		New Members	178	157	155
		Drops	218	166	183
		Net Growth	-15	34	-8
28	Utah	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	17
		Drops	0	0	43
		Net Growth	0	0	-24
36	California Oregon	New Clubs	0	0	0
		Charter Members	3	1	1
		New Members	79	92	85
		Drops	146	69	78
		Net Growth	-31	47	24
39	Idaho Oregon	New Clubs	0	0	0
		Charter Members	0	0	5
		New Members	19	26	31
		Drops	56	49	43
		Net Growth	-35	-16	3
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	91	67	0
		Drops	125	53	0
		Net Growth	-29	18	0
50	Hawaii	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	28	46	0
		Drops	22	33	0
		Net Growth	14	15	0
46	California Nevada	New Clubs	0	0	0
		Charter Members	18	0	0
		New Members	40	36	0
		Drops	91	27	0
		Net Growth	-30	12	0
37	Montana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	22	49	0
		Drops	34	58	0
		Net Growth	-9	-6	0

		2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
Total	New Clubs	5	2	0
	Charter Members	195	65	10
	New Members	1047	965	288
	Drops	1355	1023	347
	Net Growth	45	128	-5

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
11	Michigan	New Clubs	2	4
		Charter Members	94	87
		New Members	511	482
		Drops	762	790
		Net Growth	-72	-162
13	Ohio	New Clubs	2	3
		Charter Members	56	97
		New Members	517	316
		Drops	777	874
		Net Growth	-130	-397
25	Indiana	New Clubs	0	1
		Charter Members	2	36
		New Members	507	304
		Drops	624	747
		Net Growth	-54	-318
Total		New Clubs	4	8
		Charter Members	152	220
		New Members	1535	1102
		Drops	2163	2411
		Net Growth	-256	-877

March (Only) Results

MD	GMT Area	CA 1	Mar-20	Mar-21
11	Michigan	New Clubs	0	3
		Charter Members	5	58
		New Members	42	70
		Drops	43	59
		Net Growth	23	85
13	Ohio	New Clubs	0	0
		Charter Members	0	9
		New Members	38	51
		Drops	57	62
		Net Growth	-16	2
25	Indiana	New Clubs	0	0
		Charter Members	2	0
		New Members	41	38
		Drops	47	55
		Net Growth	1	-4
Total		New Clubs	0	3
		Charter Members	7	67
		New Members	121	159
		Drops	147	176
		Net Growth	8	83

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr
11	Michigan	New Clubs Charter Members New Members Drops Net Growth	1 61 190 185 101
13	Ohio	New Clubs Charter Members New Members Drops Net Growth	1 23 199 251 12
25	Indiana	New Clubs Charter Members New Members Drops Net Growth	0 2 181 195 8
Total		New Clubs Charter Members New Members Drops Net Growth	2 86 570 631 121

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
7	Arkansas	New Clubs	0	0
		Charter Members	32	2
		New Members	185	86
		Drops	282	287
		Net Growth	-49	-173
9	Iowa	New Clubs	1	0
		Charter Members	25	1
		New Members	396	243
		Drops	555	546
		Net Growth	-106	-265
17	Kansas	New Clubs	0	0
		Charter Members	0	0
		New Members	0	213
		Drops	0	305
		Net Growth	0	-76
26	Missouri	New Clubs	0	0
		Charter Members	0	0
		New Members	393	300
		Drops	661	626
		Net Growth	-226	-292
Total		New Clubs	1	0
		Charter Members	57	3
		New Members	974	842
		Drops	1498	1764
		Net Growth	-381	-806

March (Only) Results

MD	GMT Area	CA 1	Mar-20	Mar-21
7	Arkansas	New Clubs	0	0
		Charter Members	0	2
		New Members	12	15
		Drops	15	28
		Net Growth	-3	3
9	Iowa	New Clubs	1	0
		Charter Members	21	0
		New Members	33	27
		Drops	41	38
		Net Growth	15	-9
17	Kansas	New Clubs	0	0
		Charter Members	0	0
		New Members	0	30
		Drops	0	24
		Net Growth	0	8
26	Missouri	New Clubs	0	0
		Charter Members	0	0
		New Members	37	31
		Drops	49	50
		Net Growth	-7	-18
Total		New Clubs	1	0
		Charter Members	21	2
		New Members	82	103
		Drops	105	140
		Net Growth	5	-16

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr
7	Arkansas	New Clubs Charter Members New Members Drops Net Growth	0 0 49 76 -25
9	Iowa	New Clubs Charter Members New Members Drops Net Growth	1 23 143 155 18
26	Missouri	New Clubs Charter Members New Members Drops Net Growth	0 0 123 168 -31
Total		New Clubs Charter Members New Members Drops Net Growth	1 23 315 399 -38

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
23	Connecticut	New Clubs	3	0
		Charter Members	82	10
		New Members	250	166
		Drops	388	346
		Net Growth	-38	-137
33	Massachusetts	New Clubs	1	2
		Charter Members	30	54
		New Members	369	159
		Drops	441	453
		Net Growth	-12	-185
44	New Hampshire	New Clubs	1	0
		Charter Members	21	3
		New Members	123	132
		Drops	191	166
		Net Growth	-31	-22
42	Rhode Island	New Clubs	0	0
		Charter Members	2	3
		New Members	67	34
		Drops	62	59
		Net Growth	13	-20
45	New York Vermont	New Clubs	0	0
		Charter Members	2	0
		New Members	57	36
		Drops	71	74
		Net Growth	0	-28
41	Maine	New Clubs	1	0
		Charter Members	27	2
		New Members	103	40
		Drops	135	154
		Net Growth	4	-100
Total		New Clubs	6	2
		Charter Members	164	72
		New Members	969	567
		Drops	1288	1252
		Net Growth	-64	-492

March (Only) Results

MD	GMT Area	CA 1	Mar-20	Mar-21
23	Connecticut	New Clubs	0	0
		Charter Members	5	0
		New Members	24	23
		Drops	38	30
		Net Growth	-6	1
33	Massachusetts	New Clubs	0	1
		Charter Members	1	27
		New Members	20	18
		Drops	23	30
		Net Growth	-2	15
44	New Hampshire	New Clubs	1	0
		Charter Members	20	0
		New Members	12	22
		Drops	10	8
		Net Growth	24	14
42	Rhode Island	New Clubs	0	0
		Charter Members	1	0
		New Members	13	3
		Drops	4	2
		Net Growth	11	1
45	New York Vermont	New Clubs	0	0
		Charter Members	0	0
		New Members	3	3
		Drops	2	6
		Net Growth	2	-3
41	Maine	New Clubs	0	0
		Charter Members	0	0
		New Members	7	7
		Drops	11	10
		Net Growth	-4	-2
Total		New Clubs	1	1
		Charter Members	27	27
		New Members	79	76
		Drops	88	86
		Net Growth	25	26

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr
23	Connecticut	New Clubs Charter Members New Members Drops Net Growth	2 51 99 134 24
33	Massachusetts	New Clubs Charter Members New Members Drops Net Growth	0 7 137 116 33
44	New Hampshire	New Clubs Charter Members New Members Drops Net Growth	1 20 47 49 22
42	Rhode Island	New Clubs Charter Members New Members Drops Net Growth	0 1 25 12 15
45	New York Vermont	New Clubs Charter Members New Members Drops Net Growth	0 0 16 14 4
41	Maine	New Clubs Charter Members New Members Drops Net Growth	0 3 42 40 7
Total		New Clubs Charter Members New Members Drops Net Growth	3 82 366 365 105

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
51	Puerto Rico U S Virgin Islands	New Clubs	1	0
		Charter Members	35	14
		New Members	169	148
		Drops	418	279
		Net Growth	-206	-105
60	Various	New Clubs	0	0
		Charter Members	1	1
		New Members	158	231
		Drops	189	165
		Net Growth	-8	89
Total		New Clubs	1	0
		Charter Members	36	15
		New Members	327	379
		Drops	607	444
		Net Growth	-214	-16

March (Only) Results

MD	GMT Area	CA 1	Mar-20	Mar-21
51	Puerto Rico U S Virgin Islands	New Clubs	0	0
		Charter Members	0	1
		New Members	13	20
		Drops	43	7
		Net Growth	-28	16
60	Various	New Clubs	0	0
		Charter Members	0	0
		New Members	23	14
		Drops	22	14
		Net Growth	3	0
Total		New Clubs	0	0
		Charter Members	0	1
		New Members	36	34
		Drops	65	21
		Net Growth	-25	16

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr
51	Puerto Rico U S Virgin Islands	New Clubs Charter Members New Members Drops Net Growth	0 0 48 95 -45
60	Various	New Clubs Charter Members New Members Drops Net Growth	0 1 60 55 15
Total		New Clubs Charter Members New Members Drops Net Growth	0 1 108 150 -30

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
18	Georgia	New Clubs	0	4
		Charter Members	1	110
		New Members	307	264
		Drops	387	470
		Net Growth	-39	-70
31	North Carolina	New Clubs	0	1
		Charter Members	25	36
		New Members	285	187
		Drops	537	471
		Net Growth	-171	-200
32	South Carolina	New Clubs	0	1
		Charter Members	5	31
		New Members	173	152
		Drops	339	313
		Net Growth	-134	-101
35	Aruba Bahamas Florida	New Clubs	0	4
		Charter Members	21	125
		New Members	451	550
		Drops	755	580
		Net Growth	-100	188
Total		New Clubs	0	10
		Charter Members	52	302
		New Members	1216	1153
		Drops	2018	1834
		Net Growth	-444	-183

March (Only) Results

MD	GMT Area	CA 1	Mar-20	Mar-21
18	Georgia	New Clubs	0	0
		Charter Members	0	4
		New Members	40	46
		Drops	48	30
		Net Growth	8	32
31	North Carolina	New Clubs	0	0
		Charter Members	0	0
		New Members	26	24
		Drops	68	38
		Net Growth	-40	2
32	South Carolina	New Clubs	0	0
		Charter Members	4	1
		New Members	15	28
		Drops	28	23
		Net Growth	-4	11
35	Aruba Bahamas Florida	New Clubs	0	1
		Charter Members	0	22
		New Members	32	79
		Drops	42	48
		Net Growth	1	58
Total		New Clubs	0	1
		Charter Members	4	27
		New Members	113	177
		Drops	186	139
		Net Growth	-35	103

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr
18	Georgia	New Clubs Charter Members New Members Drops Net Growth	0 1 122 167 -15
31	North Carolina	New Clubs Charter Members New Members Drops Net Growth	0 0 99 180 -74
32	South Carolina	New Clubs Charter Members New Members Drops Net Growth	0 4 73 92 -3
35	Aruba Bahamas Florida	New Clubs Charter Members New Members Drops Net Growth	0 5 165 189 25
Total		New Clubs Charter Members New Members Drops Net Growth	0 10 459 628 -67

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
12	Tennessee	New Clubs	1	1
		Charter Members	35	28
		New Members	262	245
		Drops	458	427
		Net Growth	-96	-113
30	Mississippi	New Clubs	1	0
		Charter Members	25	1
		New Members	125	83
		Drops	284	184
		Net Growth	-120	-58
34	Alabama	New Clubs	1	2
		Charter Members	28	61
		New Members	223	178
		Drops	337	356
		Net Growth	-69	-78
43	Kentucky	New Clubs	1	0
		Charter Members	21	0
		New Members	184	135
		Drops	349	341
		Net Growth	-118	-188
Total		New Clubs	4	3
		Charter Members	109	90
		New Members	794	641
		Drops	1428	1308
		Net Growth	-403	-437

March (Only) Results

MD	GMT Area	CA 1	Mar-20	Mar-21
12	Tennessee	New Clubs	0	0
		Charter Members	3	0
		New Members	25	17
		Drops	35	38
		Net Growth	-3	-5
30	Mississippi	New Clubs	0	0
		Charter Members	1	0
		New Members	9	12
		Drops	10	11
		Net Growth	0	35
34	Alabama	New Clubs	1	0
		Charter Members	20	3
		New Members	20	12
		Drops	19	24
		Net Growth	23	13
43	Kentucky	New Clubs	0	0
		Charter Members	1	0
		New Members	15	13
		Drops	47	17
		Net Growth	-28	-3
Total		New Clubs	1	0
		Charter Members	25	3
		New Members	69	54
		Drops	111	90
		Net Growth	-8	40

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr
12	Tennessee	New Clubs Charter Members New Members Drops Net Growth	1 28 94 134 14
30	Mississippi	New Clubs Charter Members New Members Drops Net Growth	1 25 42 98 -31
34	Alabama	New Clubs Charter Members New Members Drops Net Growth	1 20 98 114 10
43	Kentucky	New Clubs Charter Members New Members Drops Net Growth	1 21 58 107 -16
Total		New Clubs Charter Members New Members Drops Net Growth	4 94 292 453 -23

MD Wise Analysis

MD	GMT Area	CA 1	2020-2021
19	British Columbia Idaho Washington	New Clubs	0
		Charter Members	2
		New Members	245
		Drops	579
		Net Growth	-260
Total		New Clubs	0
		Charter Members	2
		New Members	245
		Drops	579
		Net Growth	-260

MD Wise Analysis

MD	GMT Area	CA 1	2020-2021
N	Maine	New Clubs	0
		Charter Members	0
		New Members	3
		Drops	21
		Net Growth	-18
Total		New Clubs	0
		Charter Members	0
		New Members	3
		Drops	21
		Net Growth	-18

